





Str. Emmanuel de Martonne nr. 1, 400090 Cluj-Napoca

Tel.: 0264-593770 Fax: 0264-590251

Email: euro@euro.ubbcluj.ro Web: euro.ubbcluj.ro

Course syllabus

Academic year 2022-2023

1. Information about the program

1. Information about the program	
1.1 Higher Education Institution	Babeş-Bolyai University
1.2 Faculty	European Studies
1.3 Department	European Studies and Governance
1.4 Field of study	International Relations and European Studies
1.5 Study level	Bachelor
1.6 Programme of study/ Qualification	International Relations and European Studies

2. Information about the discipline

2.1 Title		Communication	n for	International Careers 2			
2.2 Course holder			Dr.	Delia Pop-Flanja, Assoc. Prof			
2.3 Seminar holder			Dr.	Delia Pop-Flanja, Assoc. Prof			
2.4 Year of study	2	2.5 Semester	2	2.6. Type of assessment ¹	C	2.7 Type of module ²	OP

3. Total estimated time (teaching hours per semester)

3.1 No. of hours per week	3	3.2 of which for	1	3.3 of which for	2
•		course		seminar	
3.4 Total no. of hours in the curriculum	42	3.5 of which for	14	3.6 of which for	28
		course		seminar	
Time distribution:					Hours
Study by using handbook, reader, bibliog	graphy a	and course notes			16
Additional library/specialised online rese	earch, fi	eld research			16
Preparation of seminars/laboratories, hor	nework	, projects, portfolios a	and essay	'S	16
Tutoring					8
Examinations					2
Other activities:					0

3.7 Total no. of hours for individual study	58
3.8 Total no. of hours per semester	100
3.9 No. of ETCS credit points	4

4. Prerequisites (where applicable)

4.1 of curriculum	*	
4.2 of competencies	 English language knowledge, B1/B2 level 	

5. Conditions (where applicable)

5.1 For the development of the course	❖ minimal attendance: 75%
5.2 For the development of the seminar/laboratory	❖ minimal attendance: 75%

 $^{^{\}rm 1}\,\text{E}$ - exam, ME - multi-term examinations, C - collocutional examination/assessment test

 $^{^2\ \}mathrm{OB}$ - core module, OP - elective module, F - extra curricular module





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6. Specific skills acquired

	 abilities pertaining to written and oral communication
l ä	capacity to draft specific documents
ssic	correct use of language registers
fes	adaptability to the communication-related requirements of a professional environment
Professional skills	* ability to use specific terminology
Interdisciplinary skills	 ability to work in teams critical and analytical abilities adequate use of language in various communication situations

7. Course objectives (based on list of acquired skills)

The course objectives (or		
7.1 General objective	*	to acquaint students with professional elements pertaining to written and oral communication in English for international careers
7.2 Specific objectives	*	to develop the range of vocabulary utilised by students in the process of communicating
	*	to increase students' adaptability to a wide range of communication situations
	*	to develop practical abilities which are needed in order to participate in complex communication situations

8. Contents

8.1 Course	Teaching methods	Observations
1. Course Introduction and overview	PPT presentation	
	Brainstorming	
2. Political interviews	PPT presentation	
	Discussion	A
3. Euro-jargon	PPT presentation	
	Discussion	
4. Communication in crisis situations –	PPT presentation	
Situational Crisis Communication Theory	Discussion	, , ,
5. Avoiding errors in cross-cultural communication	PPT presentation Discussion	





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6. Writing reports	PPT presentation	
	Discussion	
7. Final revision and course feedback	Feedback session	

Bibliography:

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- Bull, Peter and Mayer, Kate, *How not to Answer Questions in Political Interviews*, (Political Psychology 14(4), 1993, pp. 651-666.
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- Coombs, Timothy, *Protecting Organization Reputations During a Crisis: The Development and Application of Situational Crisis Communication Theory*, Corporate Reputation Review, 10(3), 163-177, 2007.
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- Jesenská, Petra, *EUROSPEAK and ELF English as a current global Lingua Franca*, https://www.ff.umb.sk/app/accountPropertiesAttachment.php?kernelUserID=ID&ID=657, 05.01.2017
- Pop-Flanja, Delia, Provocarea interculturală în epoca globalizării, EFES, Cluj-Napoca, 2015.
- Valentini, Chiara şi Giorgia Nesti, Giorgia, (ed.), *Public Communication in the European Union: History, Perspectives and Challenges*, Cambridge Scholar Publishing, 2010.

8.2 Seminar/Laboratory	Teaching methods	Observations
1. Seminar presentation and overview	Interactive presentation	
	Discussion and debate	
2. Political inquiry/interpellation	Text analysis	
	Discussion and debate	· · · · · · · · · · · · · · · · · · ·
	1,2	
3. Political interviews - simulation	Interactive presentation	
	Text and video analysis	- 1)
	Role play	
4. Language creativity - interactive exercises	Writing assignment	
	Group work	





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	Role play	
5. Euro-jargon (quiz)	Interactive presentation	
	Text analysis	
	Group work	
6. Comparing and contrasting visual materi	ials PPT Presentation	
- evolution and cultural influence	Discussion and debate	
7. Persuasion techniques	Discussion and debate	
	Case Study	
	Role play	
8. Delivering an impromptu speech	Video analysis	
	Discussion and debate	
	Role play	
9. Communication in crisis situations -	Interactive presentation	-
analysis	Text and video analysis	
	Discussion and debate	
	Case Study	
10. Communication in crisis situations -	Individual presentations	
presentations	Discussion and debate	
11. Common errors in cross-cultural	Interactive presentation	
communication. Case studies	Discussion and debate	
	Case Study	
12. Common errors in cross-cultural	Individual presentations	
communication - presentations	Discussion and debate	
	Case Study	
13. Writing reports	Interactive presentation	
	Discussion	
	Writing assignment	
14. Seminar review and feedback	PPT Presentation	
	Discussion	
	Feedback	

Bibliography:

- De Wolf, Daniel and Mejri, Mohamed, *Crisis communication failures: The BP Case Study*, International Journal of Advances in Management and Economics, Vol.2, Issue 2, pp. 48-56, 2013.
- Dickmann, Michael; Baruch, Yehuda, Global Careers, Routledge, 2011.
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http://ec.europa.eu/dgs/communication/index en.htm

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- Helga Kotthoff, Helga; Spencer-Oatey, Helen; *Handbook of Intercultural Communication*, Walter de Gruyter, 2007.
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- Pietrasienski, Pawel, International Marketing Strategies, Polish Economic Publishing House, 2005.
- Pérez, Francisco, Political Communication in Europe, UK, Palgrave Macmillan, 2013.
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- Brizek, Michael, *JetBlue Airways, Trouble in the Sky*, Journal of Aviation Management and Education, 2011.
- Cressey, Laura, Careers in International Affairs, Georgetown University Press, 2014.
- European Commission, English Style Guide. A handbook for authors and translators in the European Commission, http://ec.europa.eu/translation/english/guidelines/documents/styleguide english dgt en.pdf.
- Mejri, Mohamed, Crisis Management: Lessons Learnt from the BP Deepwater Horizon Spill Oil, Business Management and Strategy, Vol. 4, No. 2, 2013.

9. The correspondence between the content of the course and the expectations of the academic community, professional associations and representative employers in the field:

• This course aims to develop essential abilities meant to foster the students' integration into the professional environment, by means of the various written and oral communication elements it relies on. The latter are presented in an interactive manner, the contents are up-to-date, the teaching methods are modern and the involvement of students is constant. Moreover, the course makes use of knowledge students have acquired from other courses within the curriculum and it is meant to facilitate the comprehension of other subjects in the field, from a terminological/linguistic point of view.

10. Assessment

Type of activity	10.1 Assessment criteria	10.2 Assessment methods	10.3 Percentage of the final grade
10.4 Course	Knowledge about the course	Oral exam	4p.
10.5 Seminar/ Laboratory	Activity during seminars	Continuous evaluation	5p.





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To officio: 1 point 10.6 Minimum standard of performance For grade 5: • active participation at 20% of the seminars • ability to answer medium-difficulty questions • ability to answer high-difficulty questions

Date	Course holder signature	Seminar holder signature
05.04.2021	FY	FS
Date of departmental approval	Head of departm	