

## **Nicoleta Dorina RACOLȚA-PAINA, PhD**

### **Head of Department of European Studies and Governance**

**Role:** Associate professor, PhD

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**Consultation hours:** Tuesday: 10.00 - 11.30

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### **Professional activity**

Nicoleta Racolța-Paina teaches management and marketing at both undergraduate and postgraduate level. She graduated from Babeș-Bolyai University Cluj-Napoca, Faculty of Economics in 1996, the marketing specialization. She received her PhD in Management from the Babeș-Bolyai University Cluj-Napoca in 2002. She developed her professional experience and improved her skills through cooperation with several international academic institutions, such as Michigan State University, University of Sussex and University of Munster. Her main research results are materialized in: 7 books (2 as main author and 5 as co-author), more than 45 scientific papers published in national and international journals and conference proceedings. She is the responsible of the Advanced Management postgraduate program.

### **Research interests:**

1. Strategic management in the EU
2. Organizational behavior
3. Entrepreneurship and small business in the EU

### **Courses (Academic year 2018-2019)**

#### **BA level**

- The Principles of Management, Course and Seminar (1<sup>st</sup> year Management specialization)
- Human Resource Management , Course and Seminar (2<sup>nd</sup> year Management specialization)
- Public Management, Course (3<sup>rd</sup> year Management specialization, 3<sup>rd</sup> year European Administration specialization, 3<sup>rd</sup> year International Relations and European Studies specialization)

#### **MA level**

Organizational Behavior, Course and Seminar (1<sup>st</sup> year Advanced Management program)

Team leadership. The development of managerial skills (2<sup>nd</sup> year Advanced Management program)