

CURRICULUM VITAE

PERSONAL INFORMATION

First Name(s), Surname (s)	COSMIN DUMITRU, MATIS
Address	Nicolae Titulescu Street, no. 32, apt. 38, Cluj-Napoca, Romania
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E-mail	cosmin.matis@yahoo.com; cosmin.matis@ubbcluj.ro
Nationality	Romanian
Date of birth	23 of July 1976

WORK EXPERIENCE

Period	October 2018 – present
Name and address of employer	Babes-Bolyai University, Faculty of European Studies, Emmanuel de Martonne Street, no.1, Cluj-Napoca
Field	Teaching courses and seminars for bachelor's and master's degrees
Position	Lecturer
Period	2017-2018
Name and address of employer	Babes-Bolyai University, Faculty of European Studies, Emmanuel de Martonne Street, no.1, Cluj-Napoca
Field	Collaboration contract – Teaching courses and seminars for bachelor's and master's degrees
Position	Collaborator
Period	2014-2017
Name and address of employer	Babes-Bolyai University, Faculty of European Studies, Emmanuel de Martonne Street, no.1, Cluj-Napoca
Field	Collaboration contract – Teaching courses and seminars for bachelor's degree, Babes Bolyai University, Faculty of Geography
Position	Collaborator
Period	September 2013 – September 2018
Name and address of employer	SC Co Invest Broker de Asigurare SRL, Sapatorilor Street no.8, Cluj Napoca
Field	Broker in insurance activities
Position	Human Resources Manager
Period	October 2012 – August 2013
Name and address of employer	Romanian Culture Institute, Alexandru Street, no.38, district 1, Bucharest
Field	Promoting Romanian culture and national civilization
Position	Administrative Manager

Period	August – October 2012
Name and address of employer	SC Co Invest Broker de Asigurare SRL, Sapatorilor Street no.8, Cluj Napoca
Field	Broker in insurance activities
Position	Human Resources Manager
Period	June – August 2012
Name and address of employer	Ministry of Foreign Affairs, Alexandru Street no.31, district 1, Bucharest
Field	institution of central public administration with the mision to implement the foreign policy of Romania, in accordance with the legislation in force and with the Government's Programme
Position	Personal Counselor of Minister
Period	May – June 2012
Name and address of employer	SC Co Invest Broker de Asigurare SRL, Str. Sapatorilor nr.8, Cluj Napoca
Field	Broker in insurance activities
Position	Human Resources Manager
Period	June 2011 – May 2012
Name and address of employer	Alpha Bank Romania SA, Corporate Department – Headquarters, Dorobanti Street no.237B, district 1, Bucharest
Field	Corporate Banking
Position	Relationship Manager
Period	January 2006 – June 2011
Name and address of employer	Anglo-Romanian Bank Limited, Bucharest Branch, Charles de Gaulle Square no.3-5, district 1, Bucharest
Field	Corporate Banking
Position	Relationship Manager
Period	July 2003 – December 2005
Name and address of employer	Banca Comerciala Romana SA, Business Development Department – Headquarters, Regina Elisabeta Street no.5, district 3, Bucharest
Field	Corporate Banking
Position	Relationship Manager
Period	February 2002 – June 2003
Name and address of employer	Banca Romana pentru Dezvoltare – Grup Societe Generale, Cluj Branch, 21 Decembrie 1989 Street no.81-83, Cluj Napoca
Field	Retail Banking
Position	Customers Adviser
Period	September 2000 – February 2002
Name and address of employer	San Paulo IMI Bank, Cluj Branch, Cipariu Square no.9, Cluj Napoca
Field	Corporate Banking
Position	Credit Analyst

EDUCATION

Period	2012 – 2015
Name and type of organisation providing education	Babeş-Bolyai University, Faculty of Economics and Business Administration, Teodor Mihali Street no. 58-60, Cluj Napoca
Degree	Ph.D., Management Field – “ <i>Organizational Culture in Banking System in Romania</i> ”
Period	2003 – 2005
Name and type of organisation providing education	Antena INDE – partnership between the Bucharest University of Economic Studies (ASE) and the National Conservatory of Arts and Crafts of Paris (CNAM), Grivitei Street no.2, district 1, Bucharest
Degree	Executive MBA degree – “Implementing of the New Strategy for the Corporate Business Line in Banca Comerciala Romana”
Period	2001-2003
Name and type of organisation providing education	Babeş-Bolyai Bolyai University, Facultatea of Business, Horea Street no.7, Cluj Napoca
Degree	Master Degree in Business Negotiation
Period	1996-2000
Name and type of organisation providing education	Babeş-Bolyai University, Faculty of Economics and Business Administration, Teodor Mihali Street no. 58-60, Cluj Napoca
Titlul calificarii	Bachelor Degree Finance and Banking

PERSONAL SKILLS AND COMPETENCES

International Languages	ENGLISH (B2/C1), ITALIAN (A2/B1), FRENCH (A2)
Driving licence	B
Social skills and competences	Communication and networking skills
Organisational skills and competences	Team spirit, managing multiple assignments/tasks
Other skills and competences	Good intuition, reponsability, perseverance

ADDITIONAL INFORMATION

Trainings in banking system

- April 2010: “Anti-money laundry and financing terrorism” – Anglo Romanian Bank Limited;
- March 2009: “Profitable negotiation” - Tack International;
- June 2007: “Valluation Modelling” – Terrapinn.

Cluj-Napoca, february 2020